



COMPANY PROFILE



Welcome
TO
VACCINE HOUSE

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About Us

Vaccine house is among the most respected and esteemed biological and pharmaceutical distributors in Pakistan. Having an amazing portfolio, Vaccine house is specialized in the procurement ,storage, distribution of pharmaceuticals, vaccines, Immunoglobulin, Insulin, Hormones, Interferon's & oncology products. Vaccine house comprises of management team with Mr. Jawad Ahmed Malik as CEO (also served as National Sales Manager for 13 years In Amson Vaccine and Pharma Pvt Ltd.) with the support of two types of highly trained field forces who are determined for market and on door step home delivery.

We connect Manufacturers and pharmacies to the very best supply solutions to ensure that branded and generics pharmaceuticals and products reach our pharmacy clients and the patients. As the essential link between the pharmaceuticals manufacturers and health care providers, we meet the needs of all our partners with effective distribution and service solution.

Our Journey;

It all began with determination !

Vaccine House was established in 2013 by Mr. Jawad Ahmed Malik, providing warehousing and distribution services to leading healthcare service providers in Pakistan. Despite facing a lot of challenges in his early business days ,every challenge uplifted his morale ! Vaccine house got certified by Roche Pakistan for advanced and best in class infrastructure with superior Cold Chain Management, ensuring 2-8 degrees maintained for products with such specifications for any given time of the year. After getting successful in this Mr. Jawad Ahmed Malik envisioned to explore other segments of healthcare industry and in 2014-2016 he got license for import/ export of medicines. Our journey continues towards excellence.



CEO Message

Vaccine house is my belief, a unique philosophy and a completely different prospective today it has developed in knowledge driven group. Our administration follows a success strategy method to win clients trust through keen commitment and dedication. We are committed to overall health and well-being of people. Our motto " **NO compromise on quality at any cost** " has never transmuted since our foundation. In future we will persist to exercise this exuberance and will progress to engender emerging market.

At Vaccine House ,we pledge our full commitment to:
Healthcare Institutions, Physicians & Patients in acquiring the biological medicine through our diverse contacts countrywide. We also specialize in "hard to find" medicines due to shortages and discontinuations by the manufacturers.

Institutional business:

With government, semi government and private hospitals.

Employees:

Provide a safe and challenging work environment with an array of career growth opportunities.



Our Merits

- The ability to source lifesaving medicines from top manufacturers including branded pharmaceuticals and specialty medicines.
- Standard Operating Procedures-documented operational process full complains to regulation.
- The largest distributor of pharmaceuticals and biological products to physician practice, hospitals, retailers, patients.
- Provide patients with the best possible care throughout their treatment journey. Represent your brand with the highest degree of integrity throughout the entire process. We have associate distributor network in all major cities of Pakistan.
- We can provide services of supply in all cities of Pakistan with our associate distributors. Institutional pharmaceutical business.



Services

Here we want to express our heartfelt gratitude to our clients for the trust they have been placing in us. Vaccine House focused on developing and implementing customized services that best enable pharmaceutical manufacturers and Healthcare providers to deliver specialty pharmaceutical and biological products care to patients. A state-of-the-art warehouse provides secure and timely distribution services and cold chain management.

We believe that the length of our associations is proof of the positive effect of our activities on our clients' business.

- Warehousing
- Cold chain management Distribution
- Name patient supplies Patient Services
- Pharmaceutical Institutional business



Warehouse

The pharmaceutical distribution companies are the vital link in the healthcare system, helping pharmacies, hospitals and other healthcare providers keep their shelves stocked with the medications and products that patients need every day. Vaccine House extensive storage capabilities ensure clients' valuable stock is handled with the utmost care and attention.



Key Facts about Vaccine House:

- **Storage Capabilities:** Ambient, Chill.
- **Product Capabilities:** Specials, Exports.
- Refrigerated (2-8°C) & temperature controlled storage capabilities
- 100% Air conditioned
- Validation cold chain packaging
- Management of export certification requirements
- Dedicated Customer Services



Cold Chain Management

Certain life saving medicine needs to be kept under the required temperature. Our cold chain management ensures that the material is in the designated temperature range. For any given time of the year, the distribution environment can vary markedly from country-to-country and within countries. The environment will also change significantly according to the season and other variables, such as the mode of transportation. So if “cold chain management” is not maintained properly then some possible unwanted change can occur like .

- **Physical change:** Suspension may change to physical characteristics (for example,particle size) as a result of temperature fluctuation.
- **Chemical change:** Less soluble components may crystallize out of solution at low temperature.



Distribution

For cancer and Hepatitis's patient's days — even hours — are critical. Delaying their treatment because of issues with product availability or breaks in the inventory management process doesn't just impact the bottom line; it impacts patients' lives.

With high quality vaccines ,Interferon's ,Immunoglobulin's ,Hormones,Insulin's, Ophthalmic, Oncology and anti-Hepatitis (antiviral) vaccines and products available, Vaccine House is able to provide the resources essential for effective patient care. With the ability to accept online orders and deliver these products overnight, (Vaccine House) can provide these resources when they are needed most.

Vaccine House is approved to carry out distribution following Good Distribution Practices (GDP). We maintain our high standards by following detailed Standard Operating Procedures (SOPs) throughout our distribution processes to ensure we're not only meeting standards but also our own and our clients' high standards set by years of healthcare logistics experience.

We have an in depth understanding and collaborative relationships with the following channels:

- Hospitals
- Pharmacy multiples
- Clinical trial deliveries
- Wholesalers
- Retailers
- Patients



Name Patient Supplies

Healthcare professionals can be faced with the challenge of trying to treat patients who need a drug that is not economically and locally available to them. Patients may face the problems due to long term treatment so to facilitate the patients, vaccine house provides on call services, door step delivery, late night services with complete cold chain maintenance and all kinds of reminders and information regarding their treatment.

The drug may not be discontinued, or is simply in short supply. In these instances, physicians and pharmacists need to source and dispense patient specific, difficult-to-obtain treatment (often referred to as named patient Supplies), often on an urgent basis. Super Specialties has the expertise and infrastructure to source these named patient medicines from all over the country, and get them quickly and safely to the patients that need them.

Institutional Pharmaceutical Business

Vaccine House doing business with many institutions, hospitals with standard and specialized services. Our main focus is to be close to the customer and provide services to assist and secure the requirements of the Institutions for qualitative reliable products, provided with most efficient services and support operation in the country.

Its cover all the government, semi government and private hospitals with the best quality pharmaceutical products.

Key Clients

- Nescom
- KRL Foundation
- NDC (National Development Complex)
- PBM (Pakistan Bait-ul-Mal)
- Shifa International Hospital
- Ali Medical Center
- Medicare Hospital
- MTBC
- HBS
- Fouji Foundation



Our Business Partners & Product Range

Sometimes, we even surprise ourselves ! Given our range of product many customers may wonder what Vaccine House doesn't sell. We just keep coming up with more and more specialized products. They reflect our genuine interest .We rely as much on market analysis as we do on our customers 'feedback.

Here is the amazing product range and our business partners !

- Ferozsons (Biologicals,Antivirals)
- Hilton (Pegylated interferons,Antivirals)
- Macter (Biologicals,Antivirals)
- OBS Pvt Ltd (Antivirals,Biologicals(Interferons)
- Getz (Antivirals,Interferons)
- Hi-Warble Vaccines (Vaccines &Immunoglobulis)
- CCL Pharmaceutical (Antivirals)
- Searle Bio Sciences (Interferons & Antivirals)
- Sind Medical Store (SMS-Karachi) (Vaccines & Immunoglobulins)
- Atco Laboratories (Ltd) (Interferon , Antiviral)
- Helix Pharma Pvt Ltd(Antiviral)
- Roche Pakistan Limited (Erythropoietin)
- Aster Life Science (Erythropoietin, Immunomodulator, Immunosuppressant)
- Pharmaevo Pvt limited (Antiviral)
- SJ&G Pharma (Antiviral) Immunoglobulins
- Global Pharmaceuticals (Antivirals)
- Sanofi Aventis (Biologicals)
- Novonordisk (Insulins)
- Amgomed





Special Credit Policy

There is a credit policy for doctors ,to give them credit for a good quality means to believe that they have it.

Our Future Plans

We plan to further explore the field of oncology and some other specialized products Importer/Distributor company under the umbrella of Vaccine house & bring innovation by providing highest quality products.



Booking/Supply Schedule

Monday

- Islamabad Right Booking
- Islamabad Left Booking
- B.Bazar Booking
- Cantt Booking

Tuesday

- Islamabad Right Supply
- Islamabad Left Supply
- B. Bazar Supply
- Cantt Supply

Wednesday

- Bahria Booking
- City Right Booking
- City Left Booking
- Wah, Taxila Booking

Thursday

- Bahria Supply
- City Right Supply
- City Left Supply
- Wah, Taxila Supply

Friday

- Islamabad Right Booking
- Islamabad Left Booking
- Bahria Enclave Booking
- Cantt Booking

Saturday

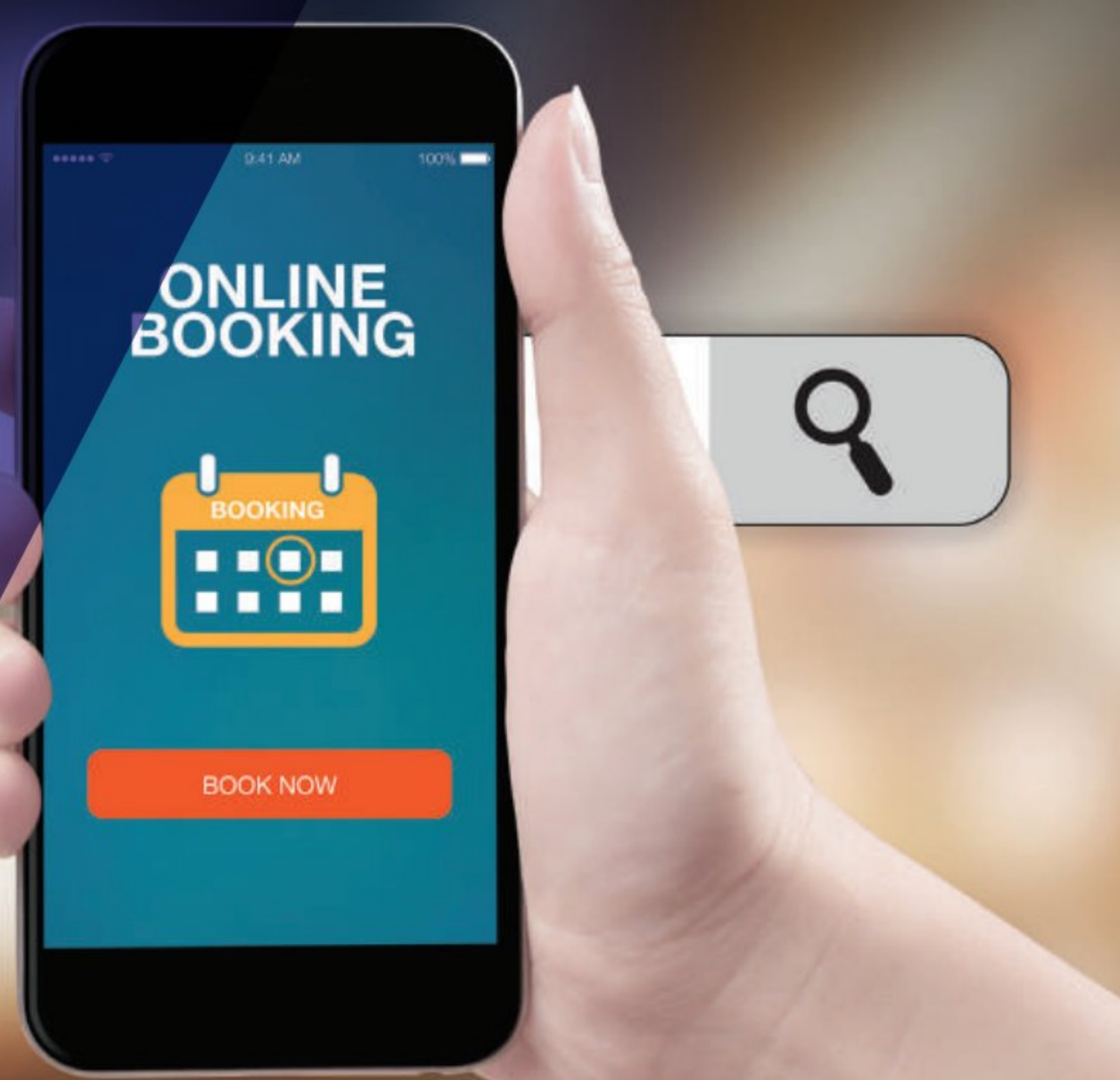
- Islamabad Right Supply
- Islamabad Left Supply
- Bahria EnclaveSupply
- Cantt Supply

Sunday

OFF



ONLINE BOOKING

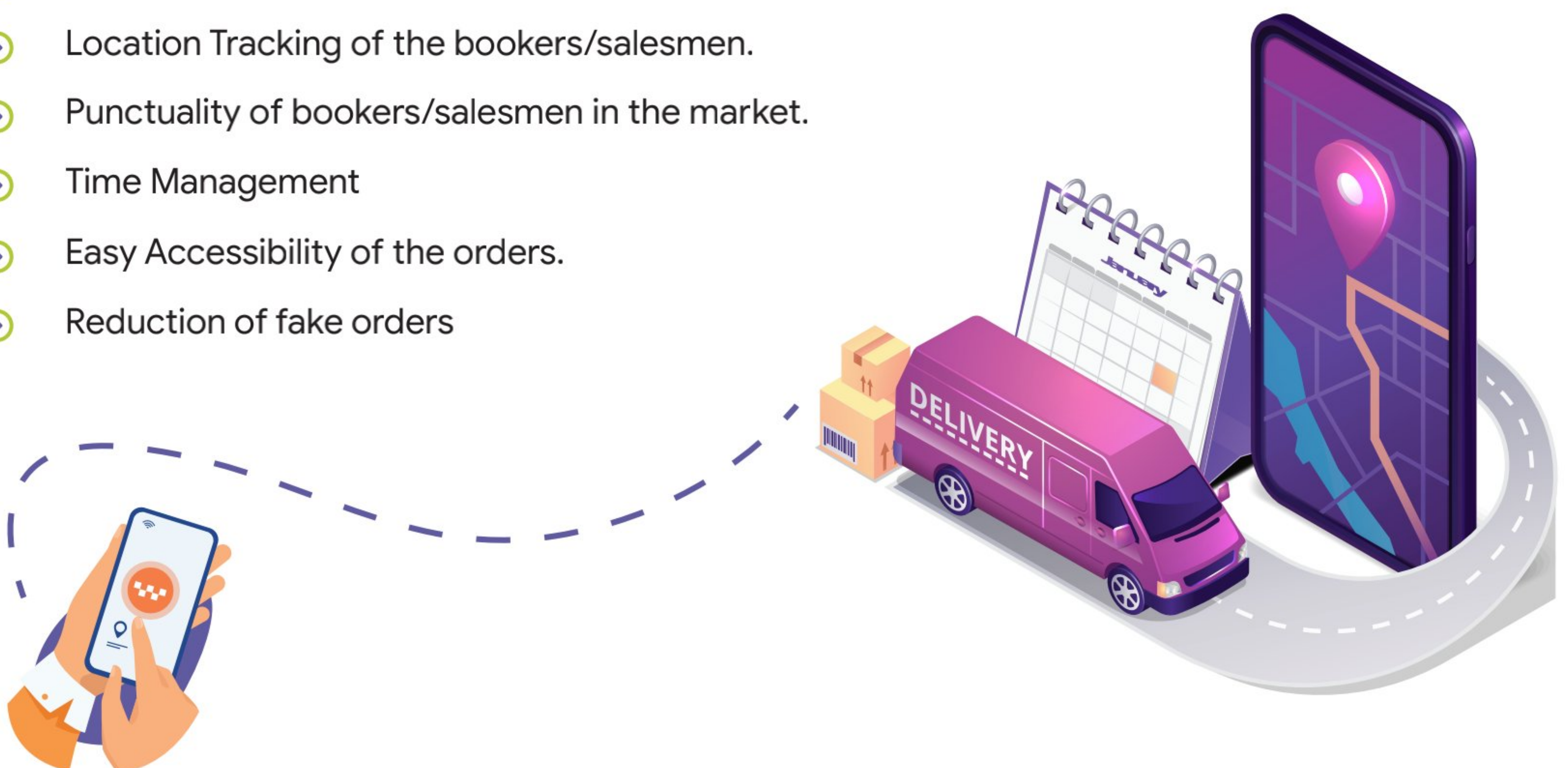


Mobile Booking & Tracking Module

QUIRCKY TECH TECHNOLOGIES:

We have implemented mobile booking module by quirky tech technologies. it is the great and beneficial investment according to the present and future technology. Some of the benefits of the technology are as under below:

- Real time order generation.
- Location Tracking of the bookers/salesmen.
- Punctuality of bookers/salesmen in the market.
- Time Management
- Easy Accessibility of the orders.
- Reduction of fake orders





Services By Vaccine House (Cont..)

Internet Wi-Fi

Internet facility is available in our office. We also provide Wi-Fi passwords to company representatives for professional work.



Print out Facility

We provide Daily ,weekly & monthly sales & stock report print out, If require.

Tea & Snacks

We treat every representative with dignity and respect. Moreover, We offer tea& snacks to entertain them.

Daily E-mail

We daily E-mail the SSR reports to head office & locals with the SAS data in day end.

Our Coverage Areas






-  **Islamabad**
-  **Rawalpindi**
-  **Rawalpindi Bahria town**
-  **Gujjar Khan**
-  **Chakwal**
-  **Taxila**
-  **Attock**

Distribution & Human Resources

Human Resources

DESIGNATION		NO OF STAFF
	DISTRIBUTION MANAGER	1
	ACCOUNT STAFF	2
	SALES STAFF	8
	WAREHOUSE STAFF	3
	INVOICING STAFF	2
	DRIVERS	3

Distribution Resources

RESOURCES		QUANTITY
	TOTAL VEHICLES	13
	MOTOR BIKES	10
	DELIVERY VANS	3



Contact Us



051-4841213



0321-9501501 - CEO

0300-5013878 - Distribution Manager



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